



July 11, 2017

FRONTEO USA Appoints eDiscovery Veteran as Senior Vice President of Sales & Marketing

NEW YORK, July 11, 2017 (GLOBE NEWSWIRE) -- FRONTEO USA, Inc. ("FRONTEO USA"), a wholly-owned direct subsidiary of FRONTEO, Inc. (NASDAQ:[FTEO](#)) (TSE:[2158](#)), a leading provider of global eDiscovery, managed review solutions and big data analysis services utilizing artificial intelligence ("AI") technology, today announced the appointment of Peter Florian as Senior Vice President of Sales & Marketing of FRONTEO USA. As the new SVP of Sales and Marketing, Florian takes leadership of the sales team and oversees the marketing strategy of FRONTEO USA.

Florian joins FRONTEO USA as a highly successful sales and marketing executive. Prior to joining FRONTEO USA, Florian served as SVP of Sales and Marketing at Complete Discovery Source and was a Principal at Ignited Discovery. He also held senior leadership roles at Veritext, Navigant and other large companies, including Thompson Reuters. He has an extensive background in strategic planning, sales, product management, and marketing communications.

"FRONTEO USA is thrilled to welcome Peter to the organization," said Craig Carpenter, CEO of FRONTEO USA. "Peter brings to FRONTEO USA deep domain expertise in eDiscovery and legal solutions and the skill set to help drive our business forward."

"I am excited to work with a great team and talent at FRONTEO USA," said Peter Florian. "With the established footprint of FRONTEO USA and its key differentiators in APAC presence and proprietary artificial intelligence, we have a significant opportunity to expand and deepen our client relationships."

Mr. Florian will be based in FRONTEO USA's headquarters in New York.

About FRONTEO USA, Inc.

FRONTEO USA, Inc. ("FRONTEO USA") is a wholly-owned direct subsidiary of FRONTEO, Inc. ("FRONTEO") a publicly traded global technology and services company specializing in big data, artificial intelligence, information governance, managed review, and litigation consulting for the eDiscovery market. FRONTEO USA serves Am Law 200 law firms, Fortune 500 companies and government agencies across all phases of the eDiscovery process including collection, processing, forensic investigation, hosted review, and production. FRONTEO USA provides robust English language services along with advanced specialization in Chinese, Japanese and Korean languages supported by our Lit i View platform. Driven by the unique FRONTEO AI technology KIBIT, companies are able to proactively and predictively assess fraud, data leakage and pre-crime events alongside the eDiscovery lifecycle and gain a deep understanding of their data. FRONTEO USA is a Relativity Best in Service Orange partner as well as a RelativityOne Certified Partner, and maintains review centers in San Francisco, Los Angeles, Phoenix, Houston, New York, Washington, DC, London, Tokyo, Seoul, Taipei City, and Manila. For more information visit www.fronteo.com/usa.

Safe Harbor Statement

This announcement contains forward-looking statements. These forward-looking statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. These statements can be identified by terminology such as "will," "expects," "anticipates," "future," "intends," "plans," "believes," "estimates" and similar statements. Among other things, the amount of data that FRONTEO expects to manage this year and the potential uses for FRONTEO's new service in intellectual property-related litigation, contain forward-looking statements. FRONTEO may also make written or oral forward-looking statements in its reports filed with, or furnished to, the U.S. Securities and Exchange Commission, in its annual reports to shareholders, in press releases and other written materials and in oral statements made by its officers, directors or employees to third parties. Statements that are not historical facts, including statements about FRONTEO's beliefs and expectations, are forward-looking statements. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following: FRONTEO's goals and strategies; FRONTEO's expansion plans; the expected growth of the data center services market; expectations regarding demand for, and market acceptance of, FRONTEO's services; FRONTEO's expectations regarding keeping and strengthening its relationships with customers; FRONTEO's plans to invest in research and development to enhance its solution and service offerings; and general economic and business conditions in the regions where FRONTEO provides solutions and services. Further information regarding these and other risks is included in FRONTEO's reports filed with, or furnished to the Securities and Exchange

Commission. FRONTEO does not undertake any obligation to update any forward-looking statement, except as required under applicable law. All information provided in this press release and in the attachments is as of the date of this press release, and FRONTEO undertakes no duty to update such information, except as required under applicable law.

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